

Indigo Engine



The Customer

Indigo Engine (www.indigoengine.com) is a software consulting company based in New York City, focused on building solutions around web based enterprise applications. Its eclectic client list consists of household names, such as Pfizer, as well as venture backed and early stage startups, such as Move On In, which provides a global roommate matching service.

The Indigo team at Folio3 worked very closely with customers, with daily IM and phone sessions to facilitate a 24 hour work cycle, and to provide seamless, immediate feedback to customer issues and requests.

Technologies Used

.NET, LAMP (Linux Apache, MySQL, PHP), ASP.



The Problem and Folio3's Solution

The Indigo Engine leadership consisted of senior ex- technology and strategy consultants. In the cost conscious post dot com environment, their competitive advantage consisted of combining their extensive technology and management experience with low cost, offshore implementation. Indigo Engine needed to work with a development partner that would collaborate with them closely to respond to their customers' changing and sometimes almost unreasonable needs. It needed high quality personnel who could deliver on projects derived from their long time, trusted industry relationships.

Starting with a small team to test the waters, Indigo Engine soon expanded its relationship with Folio3 to include over a dozen engineers working on multiple projects. These included a software architect, who was responsible for the technical design of the products, overall product quality and performance; web programmers, who coded the various applications, and quality assurance personnel, who tested the applications both for performance and to ensure minimal defects. A project manager coordinated work at Folio3, as well as acted as the single point of contact with the various Indigo Engine onsite project managers.

Development Methodology Used

Software Development Lifecycle

“Indigo Engine partnered with Folio3 over two years ago. From the beginning, Folio3 has been more than a Service Provider; they are a business partner. Their teams of Developers, Quality Analysts, Project Managers and Architects quickly became a trusted part of my team. The Architects and Project Managers are seasoned professionals and they would not hesitate to give feedback critical for the long term success of our projects. Folio3 is a Service Provider that I recommend.”

John Murphy
Indigo Engine